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To speak like a leader this author instructs how to be competent in small talk, meeting others, being approachable, and more. He says this short book is for the ambitious and the self-motivated. There is a power transfer as a result of wanting to approach others, competently start and comfortably continue



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For that reason, as a leader you need to:  
Inspire and motivate people; Guide them to work together; Take responsibility for progress towards a goal; A lot of the work of

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leadership is done through speaking, both to individuals one-on-one and to groups. Here are some guidelines for speaking like a leader. 1. Describe the need. In order to get others to buy into the need to change, you need to describe the need.

~~How to Speak Like a Leader - Presentation~~

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Speak like a leader: Start powerfully and end powerfully. The most important part of your speech is the start. If you start your talk well, (I mean the first 10 words) you will sound more like a leader. Never use the words “ Good morning, my name is XXX and I am here today to talk about... ” .

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(In German) “ One people, one empire, one leader. ” (In Italian) “ Eat well, laugh often, love much. ” That was the hardest part of this speech to practice, so thank you for the applause. This is also an ancient

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Roman rhetorical device. They used to call it tricolon, which makes it sound like a peculiar part of the digestive system. But it 's just putting things in threes.

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qualifying their speech: “ It ’ s sort of up to this team, ” or “ This is kind of a tough situation. ” Resist the temptation of this lazy language. Using clear language...

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To talk like a leader, you must avoid....

“ Negation Words ” – These are those lovely conjunctions that can, in one fell

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swoop, cancel out whatever you put before it. The poster child word in this instance is “ but “. I once wrote a whole post about the problems with that one.

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One of the most powerful speaking tools

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you should employ as a leader is silence. Speech that relentlessly “ assaults ” the ear without pausing exhausts listeners. Every time you deliver important content, your audience needs a brief moment to absorb and digest what you ’ ve said (the eating metaphor works well here).

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