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Written By Jeffrey Gitomer.
@GITOMER. KING OF SALES, The
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(September 2017) Jeffrey Gitomer (born February 11, 1946 in West Palm Beach, Florida) is an American author, professional speaker, and business trainer, who writes and lectures internationally on sales, customer loyalty, and personal development. He lives with his wife Jennifer Gluckow in Charlotte, North Carolina.

Jeffrey Gitomer - Wikipedia

Written By Jeffrey Gitomer.
@GITOMER. KING OF SALES, The author of thirteen best-selling books including The Sales Bible, The Little Red Book of Selling, and The Little Gold Book of Yes!

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Sales guru Jeffrey Gitomer introduces “manifesto selling,” which he says he designed to fit 21st-century buyers’ preferences. After describing and debunking what he sees as the myths of traditional sales, he explains that instead of pitching prospects, manifesto sellers provide great ideas.

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